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## BCG Systems And Sage MAS 200 Play Starring Roles For Film House

Film House is the largest film and video production company in Tennessee and one of the largest producers of TV commercials in the country, with clients around the world. Film House also produces films for corporate clients, as well as independent feature films.

### A Successful Premier

Andy Cohen, CFO at Film House, recalls learning from their accounting software publisher that their RealWorld software was being phased out. "The owners decided to go with an industry powerhouse to avoid the possibility of being 'phased out' again." The powerhouse they selected was the Sage MAS 200 ERP solution. They selected highly recommended BCG Systems, a leading Sage MAS 200 partner, for the implementation.

In addition to core accounting modules, BCG Systems implemented the Sage MAS 200 Job Cost module, enabling Film House to accurately track its projects. "BCG Systems had our new system live in record time — quite impressive," says Cohen.

In conjunction with the implementation, BCG Systems developed several custom Crystal Reports that make it simple for Film House to analyze project cost and profitability data by task, producer, or customer.

### Directing the Action

Cohen is continually impressed with the flexibility and adaptability of Sage MAS 200. Film House's feature film subsidiary, Transcendent, co-produced the movie "Two Weeks" starring Sally Field. When the co-production partners saw Film House's accounting capabilities, they asked them to perform full accounting services for the film. Film House simply set up a separate Sage MAS 200 company, keeping the records entirely separate.

The multiple company capability also accommodates Film House's affiliated business divisions. Using FRx Financial Reporter, included with Sage MAS 200, Cohen can produce a consolidated financial statement combining the companies' accounts.

With Sage MAS 200, the company sails through its yearly audits. The comprehensive standard financial reports and readily accessible data allowed auditors to finish the first audit with Sage MAS 200 in record time and well under budget.

### Special Effects

"Sage MAS 200 is a very solid, very versatile product," says Cohen, "And its flexibility is key to us. I love that we're able to adapt our invoice forms to customer needs, and email both invoices and reports directly to our contacts."

### Award Winning Performance

Lightning recently caused the company's mail servers to crash, and BCG Systems was called in to assist Film House's IT manager in the repair. BCG Systems personnel was able to bring the servers back on line in record time. "That guy is a Ninja!" was the comment from the IT manager, "He took something that would have taken me hours, and had it done in minutes." "BCG Systems has been just great," agrees Cohen, "When we were down, they really came through for us."

"BCG Systems has our new system live in record time — quite impressive"

Andy Cohen  
CFO –Film House

### About BCG Systems

BCG Systems is a single-source provider of business management software, hardware, and infrastructure planning. Nationally recognized for providing exceptional information management solutions and service, BCG Systems designs, implements and supports cost effective ERP, CRM, and networking systems — in addition to custom applications and Web development. BCG Systems' certified professionals combine experience, commitment and ingenuity to maximize the return on each client's technology investment.